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USDOC FOR 532/OEA/MHAMES/LRITTER  
USDOC FOR 3150/USFCS/OIO/CEENIS/MCOSTA  
USDOC FOR 532/OEE/MO'BRIEN  
USDOC FOR 532/BIS/OEA/TWILLIS/EHOLLAND/ANALYST

E.O. 12958: N/A

TAGS: BEXP ETRD ETTC RS

SUBJECT: EXTRANCHECK: POST-SHIPMENT VERIFICATION: PRIST, MOSCOW,  
RUSSIA.

REFTELS: USDOC 0268

¶1. Unauthorized disclosure of the information provided below is prohibited by Section 12C of the Export Administration Act.

¶2. Reftel requested a post-shipment verification to determine the legitimacy and reliability of the end-user, Prist, Moscow, Russia. The company is listed on BIS license applications: NLR as the ultimate consignee of one c/w microwave counter with remote sensors and general purpose electronic equipment. These items are controlled for national security and anti-terrorism reasons under ECCN 3A002. The licensee is Matrix, Inc., 109 Bonaventura Drive, San Jose, CA ¶95134.

¶3. On March 25, 2009, Export Control Attach Peter Liston and LES Natalya Shipitsina conducted the requested post-shipment verification at the offices of Prist, 8/9, Ordjonikidze Street, Moscow, Russia. The export control team met with Alexander Dedyukhin, General Director and Victoria Dedyukhina, Chief of the Import Department.

¶4. Prist is a closed joint stock company founded in 1994, specializing in test and measurement instruments. Prist employs 72 people at its Moscow facility. Prist is one of the top 5 companies in its field in Russia and regularly attends trade shows to gain exposure and broaden its customer base. Prist is in partnership with several U.S. companies in its field, including Fluke, Le Croy, Agilent Technology and Matrix. Prist has brochures from all of these companies on display in its office.

¶5. Alexander Dedyukhin, General Director for Prist told the export control team that Prist has purchased 4 to 5 microwave counters (Dedyukhin calls them frequency counters) from Matrix over the years, but he claims that the reftel commodity was not purchased by Prist. A few days prior to this meeting, LES Shipitsina provided Prist with the reftel Matrix sales order (S.O.) no. S008090053, when setting up the end use check. Prist contacted Matrix to inquire about the S.O. and was told that that particular S.O., no. S008090053, was not a Prist order at all. Matrix informed Prist that the S.O. in reftel was actually for Northrop Grumman in the United States. Dedyukhin provided the export control team with the email correspondence between Prist and Matrix regarding the reftel sales order that went to Northrop Grumman for the ECO files.

¶6. Alexander Dedyukhin, General Director of Prist gave the export control team a tour of the Prist facilities where the export control team did see Matrix microwave counters and other U.S. origin technology being used in their testing and research lab. The export control team found no indications of impropriety at Prist, and Dedyukhin's answers were not evasive.

¶7. Recommendations: Post recommends Prist, Moscow, Russia, as a reliable recipient of sensitive U.S. origin commodities.

(FCS MOSCOW/JMARKS/PLISTON)  
BEYRLE